
Formosa Plastics Corporation



台灣塑膠工業股份有限公司

2017 Q4

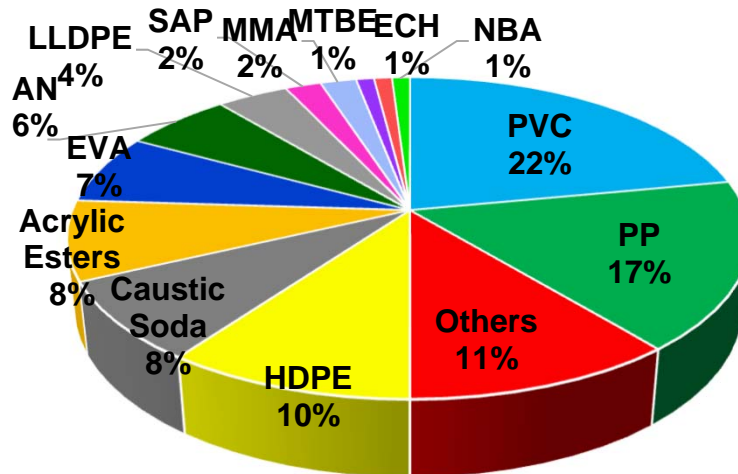
Operation Performance Highlights



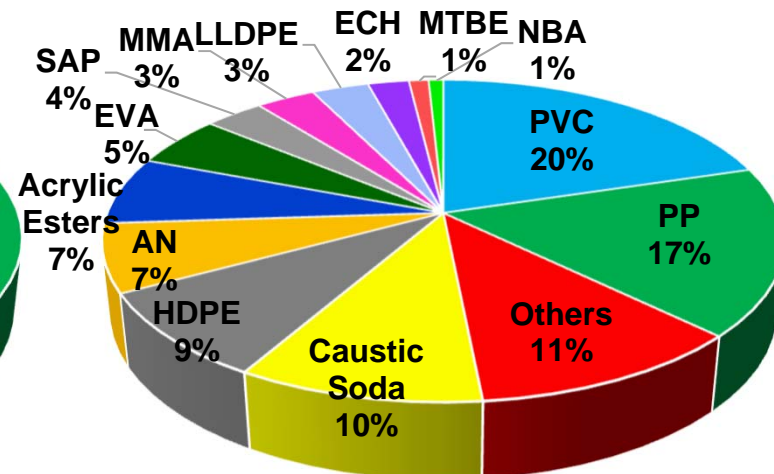
December 31, 2017

Revenue Breakdown by Product (IFRSs consolidated)

2016 Q4 Net Sales:
NT\$50.4 billion



2017 Q4 Net Sales:
NT\$53.1 billion



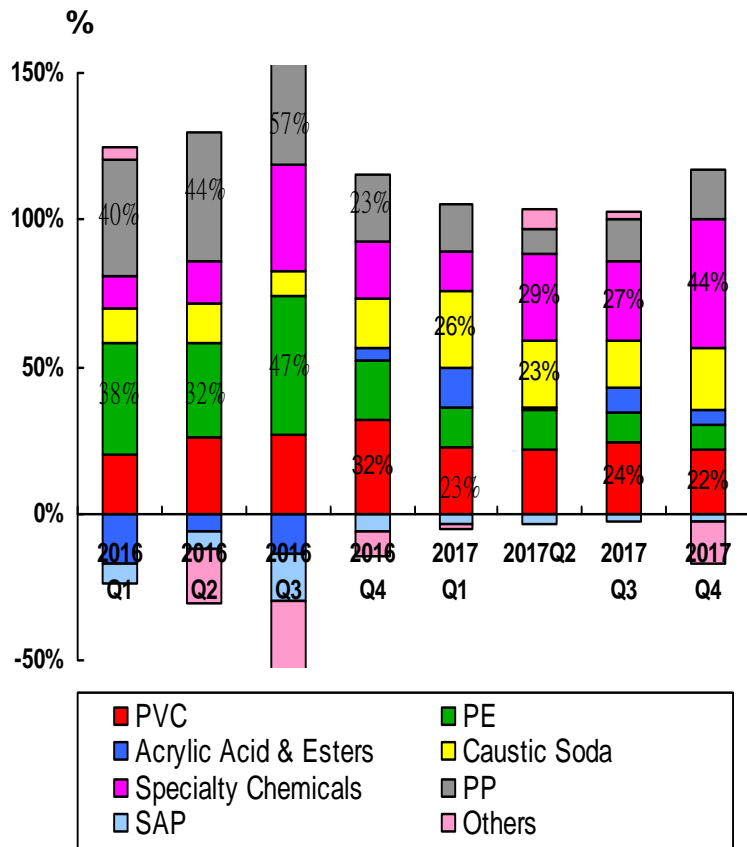
- PVC accounted for 20% and 22% of revenue in 2017 Q4 and 2016 Q4 respectively
- PE (HDPE/EVA/LLDPE) accounted for 17% and 21% of revenue in 2017 Q4 and 2016 Q4 respectively
- Specialty Chemicals (AN/MMA/ECH/MTBE) accounted for 13% and 10% of revenue in 2017 Q4 and 2016 Q4 respectively
- Revenue in 2017 Q4 rose 5.4% from 2016 Q4, mainly due to increasing ASP of all products except PVC, and increasing sales volume of PVC, Caustic Soda and PP.



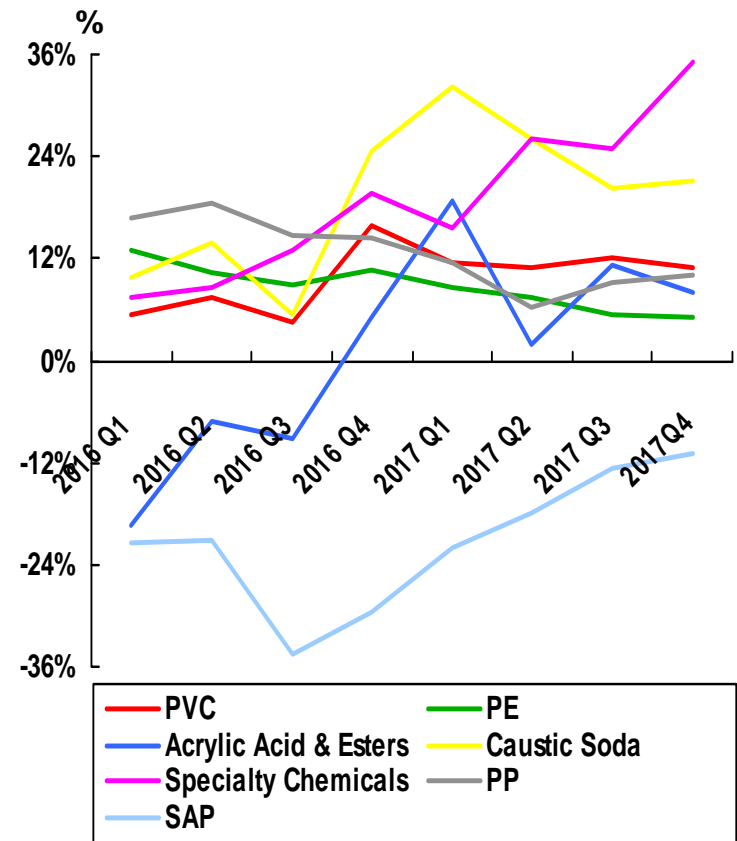
Operating Profits Breakdown *by Product*

Specialty Chemicals & PVC are the key profit contributors in 2017 Q4

Operating Profits



Operating Margins



Note : Specialty Chemicals include AN, MTBE, MMA and ECH

Capacity Expansion Plan

1. Ningbo , China (Total investment US\$ 8.11 mn)

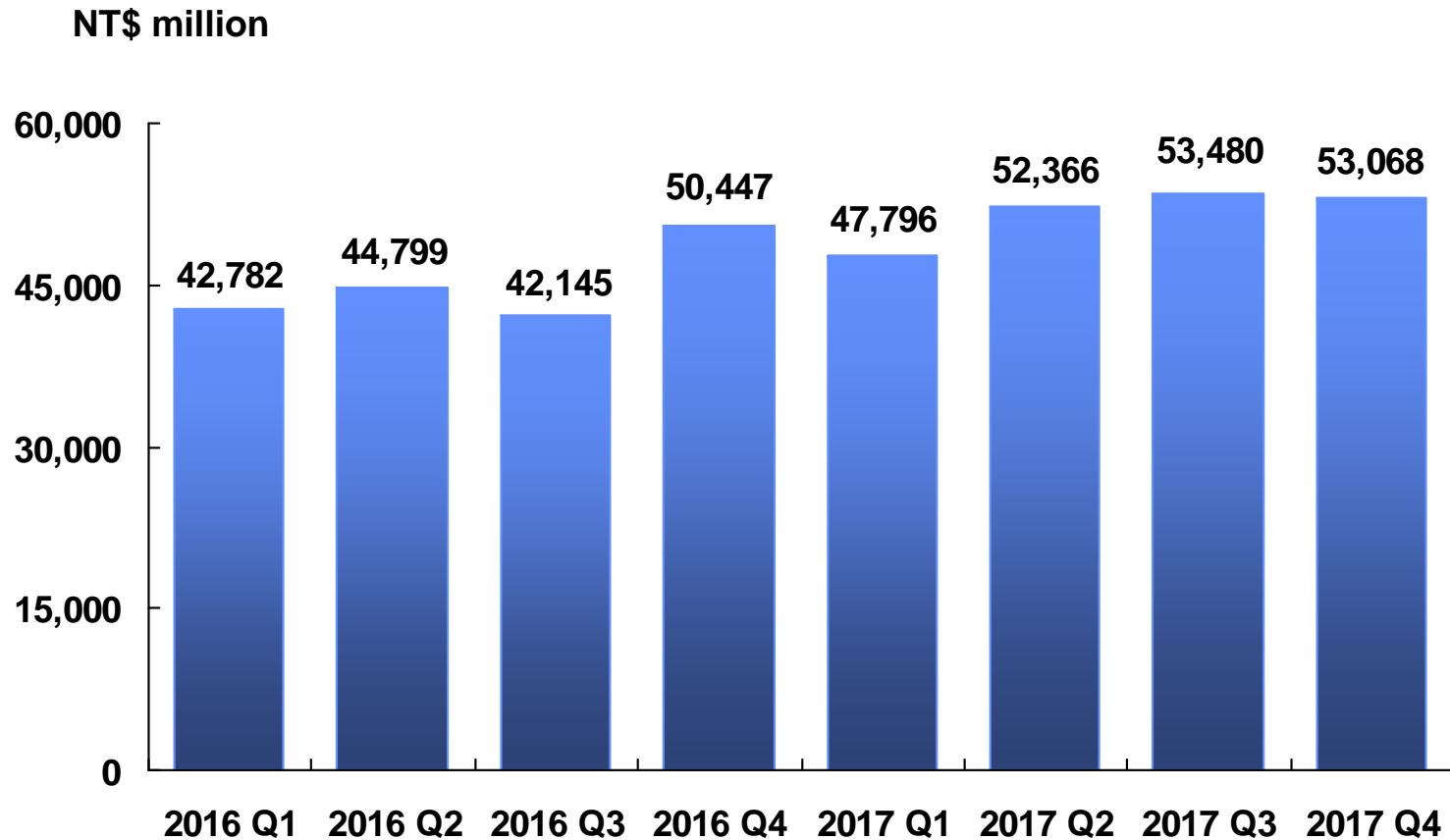
Main Products	Current Capacity (p.a.)	Expansion (MT/p.a.)	Completion Date	Capacity Increase (%)
PP Propylene	450KMT -	72KMT 600KMT	2019Q1 2021Q2	16.00 100.00

2. Texas, USA (Total investment US\$ 540 mn)

Main Products	Current Capacity (p.a.)	Expansion (MT/p.a.)	Completion Date	Capacity Increase (%)
HDPE	-	400KMT	2018Q4	-

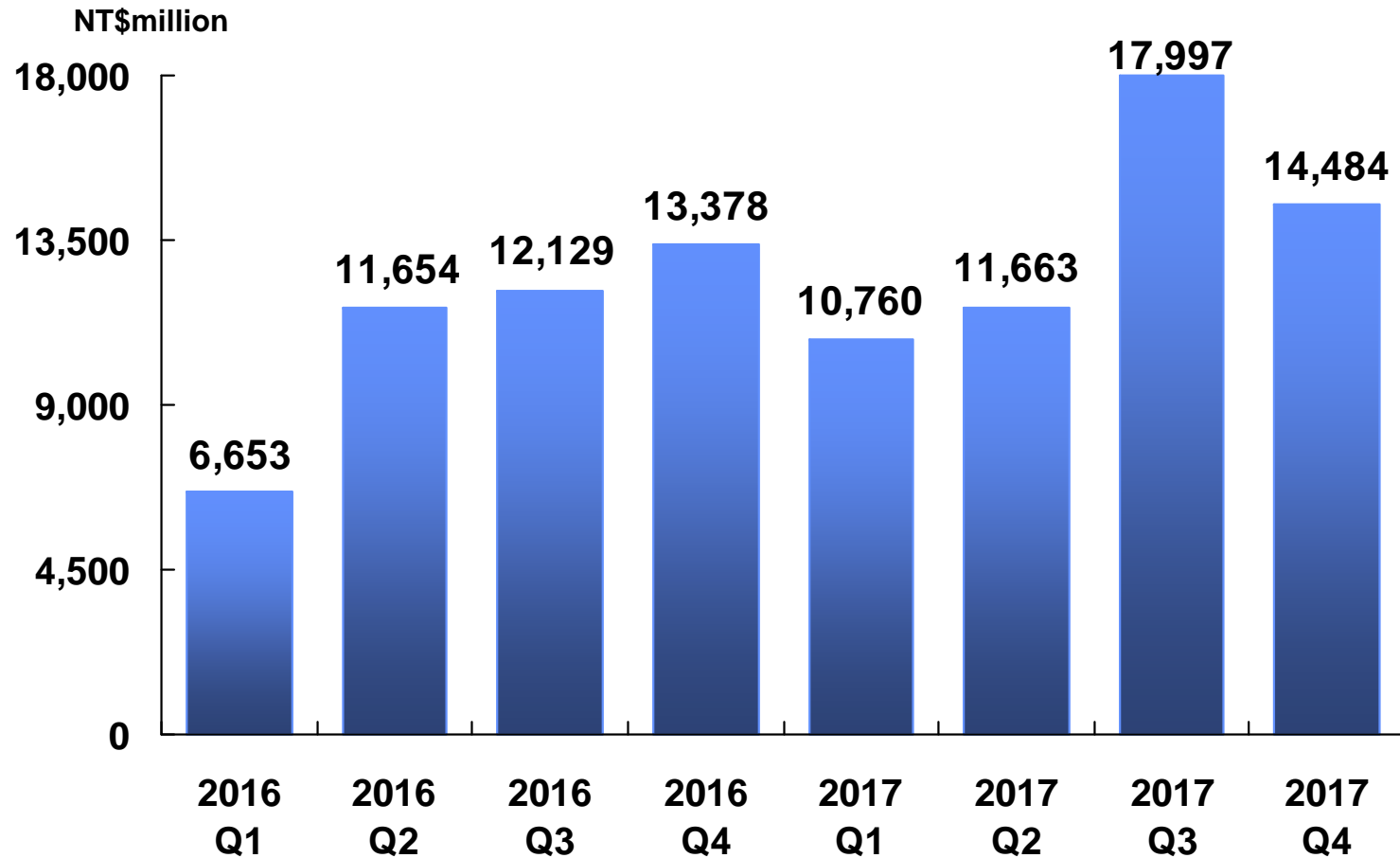


Consolidated Revenue (IFRSs)



- Revenue fell 0.8% in 2017 Q4 from 2017 Q3 mainly due to
(1) higher ASP of Caustic Soda, PE, AN, MMA, ECH, PP and AE
(2) lower sales volume of HDPE, AE, NBA and EVA

Pre-tax Income



- Pre-tax income fell 19.5% in 2017 Q4 from 2017 Q3 mainly due to
(1) cash dividend in 2017 Q3
(2) disposal gain of Nanya Tech in 2017 Q4